Global Technology Integration Partner.
Hello,

We are TwistedPair, a technology partner to inspiring and expanding companies throughout EMEA and worldwide.

We work globally to make workplaces better connected. Blending our areas of expertise: Audio Visual, Data Cabling, Network, Active IT, Voice and WiFi, we offer the tools to make workplaces better connected for our clients while delivering consistent user experiences.

Building partnerships with our customers and offering a flexible and agile service were the founding principles of TwistedPair, and these beliefs are still present in our culture today.

Our growing team of creative and tech-savvy people bring technical expertise and innovation to each project. Our ability to deliver data-led designs at scale has earned us a reputation we are proud of.

Join us; we are better together.

www.twistedpair.co.uk
We will meet your technology needs.

We have made better-connected workplaces across the UK, EMEA and worldwide.

Our portfolio stretches across all continents, where we have become the partner of choice to awesome hyper-growth firms.
We are data-driven!

Our individual services share a common purpose and speak the same language.

We provide multiple workplace services to companies worldwide. Using one integrator like us ensures optimum compatibility across disciplines, which will increase efficiency following install and offers a more cost-effective package. Our solutions provide teams with the right tools to communicate effectively and work productively.

Audio Visual
We perfectly blend audio and visual technologies to create environments which enhance the user experience.

Data Cabling
We design and install the hidden essentials; copper and fibre cabling systems and containment solutions.

Network/Active IT
We integrate computer networks, which include switches, routers and access points, keeping your business fully operational.
We make our own rules.

We are an independent integrator. We set our own parameters and bend and flex to meet the needs of our customers.

We provide vendor-agnostic solutions which are driven by data-led design. Our ethos is to keep everything in-house so it can be well managed and quality controlled. This doesn’t just include our engineering and project management, but also programming, DSP configuration and IT and telephony integration.

Voice
We provide on-site and hosted telephone services that unify and improve your communication strategies.

WiFi
We conduct WiFi surveys using industry-leading tools. Our WiFi designs will meet the demands of today’s mobile workforce.

Smart Buildings
We offer the tools to boost efficiency in space management. Our smart tech will reduce operating costs based on usage data.
We have earned the trust of great customers!

“Twisted built our all hands spaces and revamped video conferencing solutions across our Dublin, London and Paris offices. We were blown away by their creative approach and their knowledge of the latest tech. These spaces now allow us to accommodate meetings for the entire workforce.”

Pauric Gallagher
Head of EMEA IT Operations

“TwistedPair responded well to the pace of our project. They assessed our requirements and fed back with practical, working solutions. They were patient and helpful when it came to adhering to last minute schedule changes.”

Louise Cassidy

(Carbon Black, LONDON)
We love working with TwistedPair. They are detail-oriented, thoughtful in their design and work diligently. We have worked with them all over Europe and in Singapore. We look forward to working with them again in the future.

Amanda Magnusson
IT Project Manager

“Thank you for helping us get in to our new office at St James Square. It wasn’t a straight forward project as the scope slowly morphed into a much larger and more complex job. You were always available to answer questions, propose creative solutions and address concerns.”

Max Harrington
Director
We are at your service.

For our leading team of creatives and exceptional engineers, our work doesn’t start and stop at design and fit.

Invite our technical expertise to join your planning team and we’ll promise to enhance the outcome of your project. We also offer support and maintenance 24/7, 365 days of the year to protect your investment to ensure your business stays connected.

Consultancy

Our consultancy services will save you money and avoid wasting precious hours sifting through multiple interpretations. We will help to create a formal written brief, allowing an accurate competitive comparison.

Design & Fit

Our in-house team of technical design engineers and programmers create detailed drawing packages, enabling our engineering teams and project managers to develop data-driven communication system designs.

Maintenance

Our world-class, 24/7 support contracts have you covered. Ad-hoc maintenance can add up, but a service contract will offset those expenses with a fixed monthly fee and keep your equipment in full working order.
We provide world-class 24/7 support.

System downtime, lost connectivity and intermittent problems can all impact your employees, customers and profitability.

But with our support and maintenance services, you can avoid these issues and get your problems resolved rapidly with high-quality 24/7 support:

**Business Basics**
Entry level support which offers a guaranteed 8-hour response to critical faults.

**Preventative**
Regular planned visits from a support engineer help avoid expensive call-out emergencies.

**Remote Management**
Remote diagnostics which improve response times and allow faults to be identified quicker.

**SLA’s**
High-performance agreements which provide assurances for a guaranteed response and fix.

To find out more about our support and maintenance services:
E: support@twistedpair.co.uk T: 08081 96 27 27
We are a trusted ‘Smart Hands’ provider for this global firm, covering Europe and Africa regions. This household name has chosen us for our agility, our rapid response and our depth of knowledge.

The simplicity of using one provider for multiple disciplines has earned the trust of this global client. Due to the complexities of these projects and various cost centres, having one Project Manager across all services and jobs has simplified what would typically be a very elaborate process.

TwistedPair has grown alongside this firm, now as an acting partner of choice for Low Voltage and Audio Visual services. Our management of communications for this client across multi-type sites (Offices, Training Facilities, Green-light Hubs, Warehouses and Centres of Excellence) has given end-users that number in the tens of thousands, access to consistent workplace technology. Each workspace has different requirements, from spaces that house 3–4 people to training sites and offices for up to 3,500 users.

It has been a great pleasure to work with this client; their passion for tech almost exceeds our own, lending itself to more opportunities for creativity and innovation to flow.

(Client under NDA)
Across Europe & Egypt, Qatar, Ghana, Jordan, Nigeria, Kenya, Tanzania & South Africa

£2.6M Spend

17 Countries

Multiple Services

7 Year Partnership
"Large scale projects like this are our sweet spot. We apply the same high-quality level of service to jobs of this size and value as we do to ‘smaller works’. Our clients have come to expect no less."

Oliver Hall
Managing Director

South Bank
London

£1.7m
Spend

16
Floors

6,500
End-users

146
Meeting Rooms

LED
Media Wall

Six
All-hands Areas
We were required to design and fit Audio Visual and Active IT solutions, across 16 floors.

This office, based in London’s trendy South Bank, required seamless and agile technology solutions which would allow 6,500 users at this location to communicate effectively on a global scale.

Our agility in providing comprehensive audio visual solutions globally to hyper-growth clients and the array of technical skills and experience possessed by the team to deliver projects of this size and requirement, made us the first choice integrator for this globally operating company.

This extensive technology integration was completed in under six months; AV and Active IT services across 16 floors incorporated 208 screens, 267 speakers and 184 APs. There was also a requirement for 32 digital signage screens, two on each floor, and audio capabilities to be installed throughout to allow for background music. Each meeting room was equipped with 4K displays, scaled to fit small, medium, large and boardroom meeting rooms, internal speakers for audio playback, high-quality cameras, multi-element microphones and, lastly, video conferencing and wireless presentation capabilities.

"Having worked with other AV vendors, TwistedPair are set apart by their desire to do things properly and professionally. I knew I could count on them to help me deliver our largest site in the world."

Key Client of Twisted Project under NDA
Pret A Manger is an international sandwich shop chain based in the UK and who occupy approximately 500 ‘shops’ in nine countries globally.

Pret were moving from their offices in Victoria Station, London, to a larger office in Bressenden Place. They wanted to use the relocation as an opportunity to review and refresh their workplace communications and modernise the technology within their facilities.

Due to a heavy reliance on a consistent and stable internet connection, we recommended a diverse ethernet and routing solution of 10Gb circuits, by multiple tail providers. Access to multiple providers will ensure that should one fail or require maintenance, the backup will kick-in ensuring the business stays fully operational. We also installed 1,200 data points throughout the space and a high end projection system in an all-hands presentation area.

To ensure the investment is well protected and fully operational at all times, we also supply Pret with an ongoing support and maintenance contract to keep their systems functional 24/7, 365.
£250k Spend
4 Months
1,200 Data Points
Support Contract
We undertook this exciting audio visual project with Unruly, a vibrant and forward-thinking video ad tech company who form part of News UK.

Unruly are a globally operating firm with offices based in North America and Sydney, and with over 300 employees. They needed a solution steeped in innovation, to improve their employee communication, reduce costs on travel and impress visitors to their London office.

The scope required designing and installing a huge media wall, a 13-metre wide floor to ceiling four projector edge blend with surround sound and mic. solution. Installation of 10 meeting rooms with iPad control and Google Hangouts integration and a gamified climbing wall using projection and motion sensors. This project also required fitting a 7.2 surround and 4k projection for staff in the Unruly Clubhouse.

We worked closely with Unruly to maximise the functionality of the software and controls available to Chromebox for meetings. Unruly is heavily invested in Google applications and, as such, our solution needed to allow the Unruly team to use this platform in the best and most prolific way.
“Professionalism was demonstrated throughout the sales, planning and implementation phases, making the whole process assured and seamless.”

Yannick Wilson
Global IT Director
LinkedIn is the world’s largest professional network with hundreds of millions of members and growing rapidly.

Employing more than 7,500 staff in over 30 offices around the world, the pressures of increased headcount and operations presented significant challenges for LinkedIn. We were brought in initially to provide an office-wide audio visual solution, including complete fabrication, installation and wiring services.

Our challenge, to ensure the same standards and consistency was met down to every detail, e.g. the same user experience in each office and each meeting room.

We have provided multiple offices with a full infrastructure installation including backbone cabling, fitting switches and patching. Office spaces and meeting rooms were furnished with high-quality presentation and video conference capabilities.

The agnostic expertise and agility we brought to these projects proved intrinsic. Our technical expertise in conforming to set standards, in installing a reliable service, our positive impact on improving communication and our high-quality service has made us a LinkedIn partner of choice to communication projects globally.
"We have been working with Twisted on several EMEA sites and have nothing but positive things to say. They provide excellent service from both a management and technical perspective. We look forward to working with them on future projects."

Victoria Anderson
Project Manager
XTX Markets are pioneers within the technology sector, leading the way as an award-winning electronic market-maker since they began in 2015.

To help maintain consistent growth, XTX moved offices to a larger space (22,000 sq. ft.) in London’s trendy King’s Cross.

They needed to update their audio visual and video conferencing facilities to ensure they had the fastest and highest quality communication systems that would work on-demand 365 days of the year.

The AV solution we designed inspired, offering a balanced, inspirational working environment that would attract the best talent and mirror the firm’s innovation in tech.

The meeting rooms had high-quality video and audio, along with a sleek and straightforward control system. Our design team developed AV systems around Cisco HD video conferencing and Crestron control.

There are many areas, but the pièce de résistance was the 6x3 video wall which greets guests in the reception area and spans the entire width of the largest wall in the space.
IP House London

IP House provides a secure, resilient and flexible colocation data centre service from their highly connected London facility.

It was clear from initial meetings that IP House had big ambitions for their infrastructure. The solution needed to implement a hybrid Tier III data centre network infrastructure and demonstrate scalability to align with business evolution. This, combined with the ability to deploy rapidly in a fast-moving market, was critical.

After much consultation, keeping in mind that IP was a start-up with specific budget requirements, we recommended HellermanTyton (HT) RapidNet.

HT was the perfect fit for IP House with the ability to provide a hybrid copper and fibre data infrastructure while having a quality reputation. This solution is pre-terminated and pre-tested, enabling copper, fibre or both to share the same panel space, freeing up rack availability for customer IT equipment. This product also offered IP House a modular solution, that would, in turn, grow with the facility.
“We are most happy to have used TwistedPair for our infrastructure. The team were great at helping us achieve our goal. Our installation was completed professionally, quickly and with great care. Fantastic!”

Sean Hilliar
Data Centre Manager
The Health Foundation (THF) is an independent charity committed to bringing about better healthcare for people in the UK.

As part of the audio visual project, THF was looking to update and improve AV facilities in their new office, 8 Salisbury Square, London. The audio visual package tendered for consisted of design, supply, installation and commissioning of all equipment, including training.

The design focused on providing AV facilities across different standardised meeting room types, defined by size and functionality, as well as provision for displays in staff and hub areas.

A room booking system was required to allow the management of these meeting rooms throughout the building.

An essential part of the project was the Auditorium, a multi-purpose space to host large internal and external presentations. This space was designed to incorporate technology and mixing capabilities, and a mix of both hard VC and soft BYOD codecs.
“TwistedPair worked with us on a project for ‘The Health Foundation’; 30,000 sq–ft of Cat A space. They performed above our expectations from mobilisation to commissioning but what most impressed us was the quality of their work and the positive attitude of the team on site.”

Chris Kerr  
Contracts Manager
Asana is a web and mobile application designed to help teams organise, track and manage work more effectively.

Asana fits the ideal client mould for TwistedPair as part of the Unicorn Group, a privately held startup company valued at over $1 billion.

Asana needed an integrator to join them on their journey of rapid growth, who would enable a fast-growing workforce to thrive. They had reached capacity in their previous office in Dublin and moved to a new location in the popular Dublin Docklands. There were some set standards taken from their US HQ in San Francisco. The process began with a full survey and consultancy service, proposing suitable equipment for this office environment and the needs of a prolific workforce.

Our full audio visual integration included Logitech Taps running a Google Hangouts VC application, NEC displays, Shure microphones, Tannoy ceiling speakers, Panasonic projectors and full Creston control for the all hands area.

We have proved our skills and expertise with our rapid responses and data-driven process. We are confident we will remain the integrator of choice to this growing firm.
£420k Spend
3 Months
18 Meeting Rooms
One All-hands Area

Asana Dublin

twisted
TwistedPair are professional and knowledgeable in their field and I would be happy to recommend them to others.”

Roxie Dowler
Office Manager
Follow us on Instagram!

@TwistedPairLtd

Join our campaign: #EverythingsConnected

We’d love to hear from you:

sales@twistedpair.co.uk
Join us; we’re better together.

Head Office
Unit 2, Interchange Park
2 Robinson Way
Portsmouth
Hampshire
PO3 5QD

Dublin Office
The Brickhouse
Block 1, IE-DUB-VSO
Mount Street Lower
Saint Peter’s
Dublin, Ireland

T: 08000 93 80 60
E: info@twistedpair.co.uk
www.twistedpair.co.uk